



# FNCCI Summit '24

26 - 27 November 2024



## SPONSORSHIP AND EXHIBITOR PROSPECTUS



First Nations  
Chamber of Commerce  
and Industry

[fncci.org.au](https://fncci.org.au)

## Acknowledgement of Country

We acknowledge the Traditional Custodians of the land and sea where we live and work, and pay our respects to Elders past, present and future.

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# WELCOME



On behalf of the First Nations Chamber of Commerce and Industry, it is our pleasure to officially invite you to participate in our 2nd annual conference, the FNCCI Summit '24. This year's summit is being held from 26 – 27 November at the Gladstone Entertainment and Convention Centre.

We will continue our focus on meaningful First Nations participation and engagement in economic development and decarbonisation, by exploring the art of possible and showcasing best practice examples and leading models by both the government and private sector, in partnership with Traditional Owners and First Nations businesses.

As leaders from governments and private sector make commitments to meet net-zero obligations, all levels of government in Australia are making bold commitments to decarbonise our nation through a transition to renewable energy sources. Multi-billion-dollar investments and plans have been created, including the Hydrogen Head Start Program and the Queensland Energy and Jobs Plan. Major project development approvals have also been granted.

However, outside of an acknowledgement to country, or minimal native title and cultural heritage obligations being met, these plans lack any real detail, commitments, or meaningful investments to ensure equitable First Nations participation in largescale economic development. To close the gap and also achieve the critical objective of net zero emissions by 2050, Australia cannot afford to overlook the contribution of First Nations people and the role we need to play.

Now, more than ever, engagement with First Nations people cannot be an afterthought if true economic participation is the goal. We need to see positive change and timely action from all levels of government, including the development of enabling legislation, guiding policy

and equitable investments that enable Traditional Owners and First Nations businesses to meaningfully participate in major projects. This must start with the engagement of Traditional Owners and First Nations businesses at the planning and inception phases of these projects, in Front End Engineering and Design and pre-Financial Investment Decision phases.

Government and the private sector must shift their mindsets to see Traditional Owners as key stakeholders who can help greenlight major projects by removing regulatory blockers and helping to address native title, land access, environmental social governance (ESG) and human rights obligations.

This two-day event aims to bring together Traditional Owners, First Nations businesses, government and private sector representatives to explore best practice in participation and engagement for economic development, not just within the renewables industry but also the broader economy.

We look forward to your participation in this national opportunity to make a positive impact.

Yours sincerely,

Josh Hollingsworth  
FNCCI, Executive Lead

Matthew Cooke  
FNCCI, Chairperson

# SPONSORSHIP



The First Nations Chamber of Commerce and Industry acknowledges our sponsors for the inaugural FNCCI '23 event.



# OVERVIEW OF OPPORTUNITIES



The First Nations Chamber of Commerce and Industry would like to invite you to partner with us at the FNCCI Summit '24.

The transition to renewable energy and decarbonisation presents a national opportunity for First Nations participation in renewable energy projects and major economic developments.

By partnering with us through sponsorship or exhibition at the FNCCI Summit '24, your organisation will be seen as a keen and vital supporter of Aboriginal and Torres Strait Islander issues and economic advancement.

In return, your organisation will receive a number of key benefits, including:

- Exposure to a high level, culturally and socially influential audience of First Nations Business Leaders, Traditional Owners, Industry Representatives, Government Policy Makers and Thought Leaders before, during and after the events.
- Published recognition of your companies sponsorship contribution across event material.
- Opportunity to promote your company in an exhibition stall and speaking opportunities.
- A friendly and helpful team of event organisers..

**If you are keen to be visibly supporting First Nations industry, there is no better opportunity—contact us today.**

SPONSORSHIP PACKAGES	Price	Quantity Available	Page
FNCCI Summit '24 Partner Sponsorship	By negotiation	By negotiation	5
Platinum Sponsorship	\$40,000 + GST	3	5
Gold Sponsorship	\$30,000 + GST	Unlimited	5
Opal Sponsorship	\$25,000 + GST	1	5
Silver Sponsorship	\$20,000 + GST	Unlimited	5
NFP/Small Business/Charities Sponsorship	By negotiation	Unlimited	5
Networking Drinks Sponsorship	\$15,000 + GST	2	6
Refreshment Break Sponsorahip	\$15,000 + GST	4	6
Lunch Sponsorship	\$15,000 + GST	2	6
Lanyard Sponsorship	\$15,000 + GST	1	6
Coffee Sponsorship	\$15,000 + GST	1	6

EXHIBITOR PACKAGE	Price	Quantity Available	Page
Table Top Display	\$4,000 + GST	Hurry Limited availability	7



Artwork by Emma Hollingsworth - Mulganai

# SPONSORSHIP OPPORTUNITIES



## FNCCI Summit '24 Partner Sponsorship — By negotiation

Contact the team to discuss the possibilities.

### Platinum Sponsorship \$40,000 + GST

3

Available

Platinum level of sponsorship provides the following:

- Company logo on Summit website as Platinum Sponsor with link to company URL
- Company logo displayed on Summit sponsor's slide as Platinum sponsor
- Premium Speaking opportunity or show a pre-recorded video at the commencement of the Summit
- 200 word overview on company made available on the website and marketing materials leading up to the Summit
- Access to the premium positioned stall (table top display)
- Access for 6 delegates to attend the Summit
- Sponsor Traditional Owner / First Nations Organisation or Small Business

### Gold Sponsorship \$30,000 + GST

Gold level of sponsorship provides the following:

- Company logo on Summit website as Gold Sponsor with link to company URL
- Company logo displayed on Summit sponsor's slide as gold sponsor
- 100 word overview on company made available on the website and marketing materials leading up to the Summit
- Access to one stall (table top display)
- Access for 4 delegates to attend the Summit

### Silver Sponsorship \$20,000 + GST

Silver level of sponsorship provides the following:

- Company logo on Summit website as Silver Sponsor with link to company URL
- Company logo displayed on Summit sponsor's slide as silver sponsor
- 100 word overview on company made available on the website and marketing materials leading up to the Summit
- Access to one stall (table top display)
- Access for 2 delegates to attend the Summit

### NFP/Small Business/ Charities Sponsorship

— By negotiation

Contact the team to discuss the possibilities.

### Opal Sponsorship \$25,000 + GST

1

Available

Opal sponsorship provides the following:

- Company logo on Summit website as Opal Sponsor with link to company URL
- Company logo displayed on Summit sponsors slide as Opal Sponsor
- 100 word overview on company made available on the website and marketing materials leading up to the Summit
- Access for 4 delegates to attend the Summit
- Sponsorship of Emma Rowland – live scribing
- Sponsorship of SRH – film and production





# SPONSORSHIP OPPORTUNITIES



## Networking Drinks Sponsorship \$15,000 + GST

Only 2 Available

This level of sponsorship provides the following:

- Company logo on Summit website as sponsor with link to company URL
- Company logo on Networking Drinks signage
- 2 complimentary Summit tickets

## Lunch Sponsorship \$15,000 + GST

Only 2 Available

This level of sponsorship provides the following:

- Company logo on Summit website as sponsor with link to company URL
- Company logo on Lunch signage
- 2 complimentary Summit tickets

## Refreshment Breaks Sponsorship \$15,000 + GST

Only 4 Available

This level of sponsorship provides the following:

- Company logo on Summit website as sponsor with link to company URL
- Company logo on Refreshment Breaks signage
- 2 complimentary Summit tickets

## Coffee Sponsorship \$15,000 + GST

Only 1 Available

This level of sponsorship provides the following:

- Company logo on Summit website as sponsor with link to company URL
- Company logo on Coffee Stand Signage
- 2 complimentary Summit tickets

## Book Sponsorship \$15,000 + GST

Only 1 Available

This level of sponsorship provides the following:

- An FNCCI Summit '24 book co-branded with FNCCI Logo and your company logo
- 2 complimentary Summit tickets

(Sponsor must be able to approve design no later than 29/03/24)

## Lanyard Sponsorship \$15,000 + GST

Only 1 Available

This level of sponsorship provides the following:

- Lanyard co-branded with FNCCI Logo, your company logo and FNCCI Summit '24
- 2 complimentary Summit tickets

(Sponsor must be able to approve design no later than 29/03/24)

## How to become a sponsor

Information regarding the fee associated with sponsorship and how you can become a sponsor can be found on the website. The three levels of sponsorship allow for branding opportunities as well as premium floor access for your stall.

- 1) Register your interest for sponsorship and nomination the sponsorship level
- 2) Obtain approval for sponsorship
- 3) Understand your rights and responsibilities as a sponsor
- 4) Pay the associated fee. Please note: that sponsorship will not be accepted until the full amount has been paid.

## Traditional Owner / First Nations Business Sponsor \$5,000 + GST

This level of sponsorship provides the following:

- Acknowledgment as Traditional Owner Organisation / First Nations Business sponsor at their table
- 2 Tickets for a Traditional Owner Organisation / First Nations Business

# EXHIBITOR OPPORTUNITY

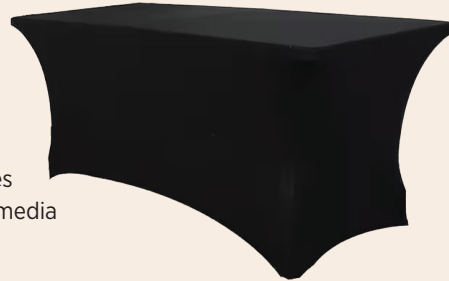


## Exhibitor Package \$4,000 + GST

Exhibitors will be provided the following:

- One table with black cloth
- One power point
- Two chairs

You are permitted to display any relevant, professional services including media and banners. Please note that any displayed media deemed offensive will be required to be removed.



## Do you want to donate your stall to a Traditional Owner Organisation or First Nation Small Business and have your business acknowledged as the proud sponsor of a stall?

If so please let us know this when completing the relevant expression of interest.

- Your company will be acknowledged with a table top pull up banner, as the proud Sponsor of their exhibit.
- You will also be sponsoring 2 Traditional Owners or First Nations business delegates to attend the FNCCI Summit '24 and promote their products and services at a stall.

### How to become an exhibitor

Exhibitors can be sponsors or exhibitors in their own rights. Simply head to the website and complete the following:

- 1) Register your interest to exhibit
- 2) Obtain approval for your exhibitor access
- 3) Understand your rights and responsibilities as an exhibitor
- 4) Pay the associated fee. Please note: that exhibitors will not be accepted until the full amount has been paid. For further information please see the terms and conditions which will be supplied upon registration.

### How to attend

Summit attendees have the ability to attend any session of the Summit and visit stalls. Attendees also have the ability to sponsor and hold a stall.

To attend the Summit simply register via the First Nations Chamber of Commerce and Industry website. Please note that attendee registration is only granted once payment has been received in full.

### Important Information

The FNCCI Summit '24 will be held in Hall A of the Gladstone Entertainment and Convention Centre – 56 Goondoon Street, Gladstone, Queensland, 4680.

We realise exhibiting at a convention can be complicated. If you need assistance, please do not hesitate to contact us at the following:

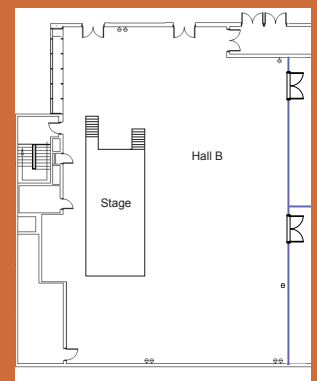
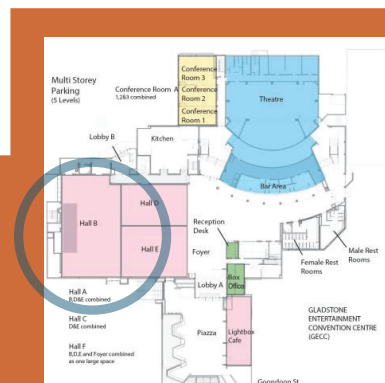
#### First Nation Chamber of Commerce and Industry Official

By email: [admin@fncci.org.au](mailto:admin@fncci.org.au)  
 By mobile: 0448 516 632  
 By website: [www.fncci.org.au](http://www.fncci.org.au)

#### Gladstone Entertainment and Convention Centre Official

On-site at the reception desk  
 By email: [lucia.campanatti-caron@gladstone.qld.gov.au](mailto:lucia.campanatti-caron@gladstone.qld.gov.au)  
 By phone: (07) 4977 8602  
 By website: [www.gladstone.qld.gov.au](http://www.gladstone.qld.gov.au)

## Gladstone Convention and Exhibition Centre Map





We will look back on today as the turning point for the First Nation People to be involved in project developments beyond cultural heritage & ILUAS & be considered as genuine equity partners & business owners

**Patrice Brown** Director CQG Consulting Pty Ltd



It was an honour to attend such a well-run, engaging, inclusive, and insightful event. Congratulations to the FNCCI organisers and all involved. I look forward to day 2.”

**Dr Heidi Edmonds** - Senior Project Manager, Beyond Zero Emission



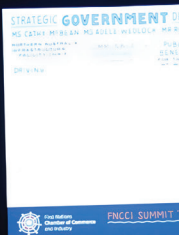
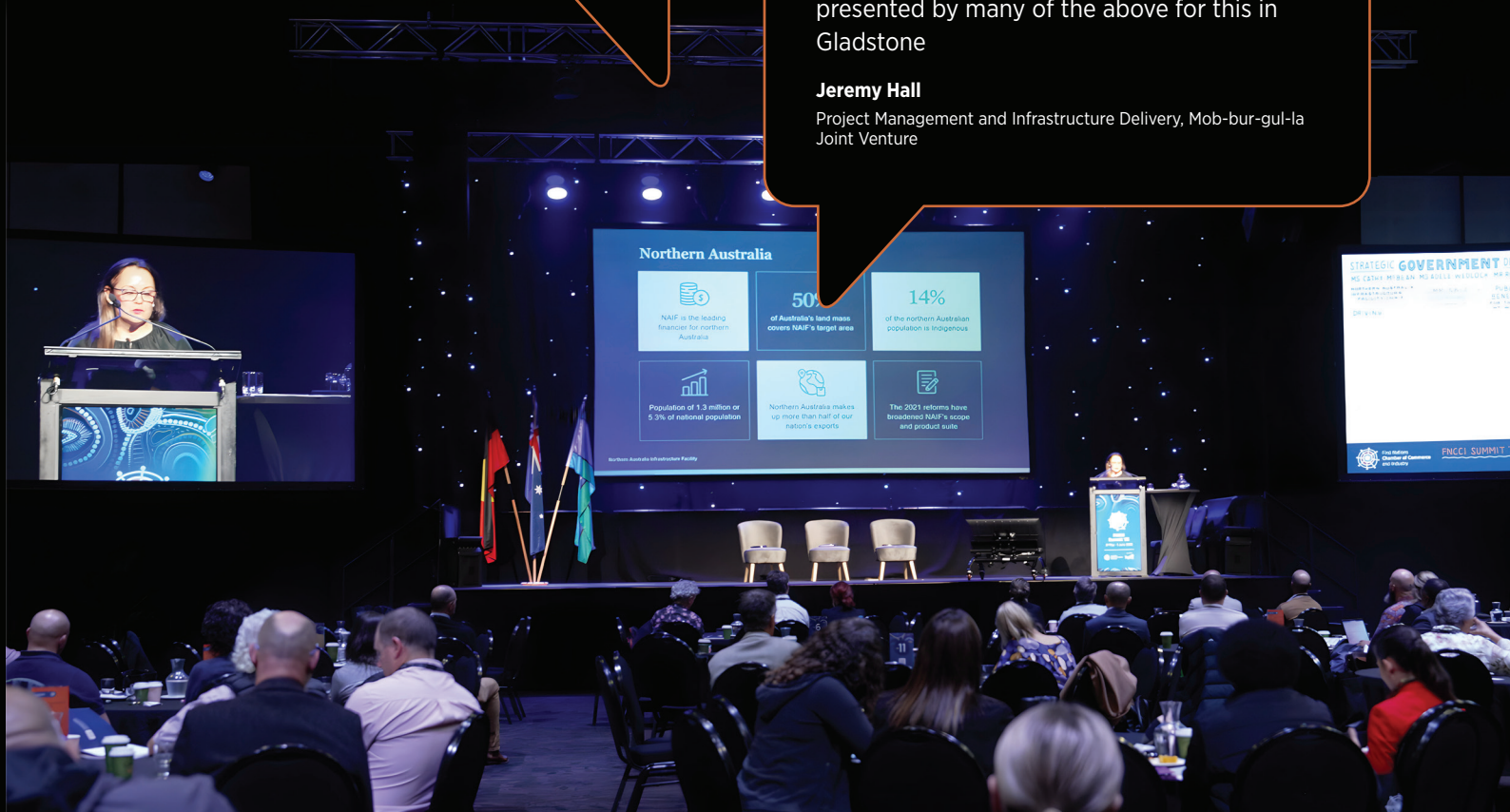
An inspiring 2 days immersed in the creativity, determination and authenticity of partnership possibilities between First Nations people and industry! Congratulations to the First Nations Chamber of Commerce and Industry on leading the charge for change! Thank you Matthew Cooke Joshua-Clark Hollingsworth Daniel Reeves and your teams for living the possible!”

**John Carey**  
Future Partnership Manager, Stanwell



What a huge week in Gladstone. Matthew Cooke and his powerhouse team led by Joshua-Clark Hollingsworth, thank you for putting on a brilliant conference First Nations Chamber of Commerce and Industry, and thank you Justin Mohamed for your keynote address; your Dugong example struck a chord in more ways than one. Partnerships with big business and Government for major infrastructure are the key way to forge change in business supply chains and close the gap through economic advancement for First Nations people. There was a lot of will and content presented by many of the above for this in Gladstone

**Jeremy Hall**  
Project Management and Infrastructure Delivery, Mob-bur-gul-la Joint Venture



# CONTACT DETAILS



## Contact Details

Please note all correspondence including invoices will be sent to the contacts supplied below.

<b>Company name</b> (for invoicing purposes)	
<b>Contact Person</b> (for invoicing purposes)	
Email	
<b>Company name</b> (for marketing purposes)	
<b>Contact Person</b> (for organising purposes)	
Position	
Email	
Phone	
Street Address	
Suburb	Postcode
Website	



# COMPANY INFORMATION



## Category of Exhibits

<input type="checkbox"/> Energy	<input type="checkbox"/> Utilities	<input type="checkbox"/> Consumer discretionary
<input type="checkbox"/> Materials	<input type="checkbox"/> Healthcare	<input type="checkbox"/> Consumer staples
<input type="checkbox"/> Industrials	<input type="checkbox"/> Financials	<input type="checkbox"/> Information Technology
<input type="checkbox"/> Communication Services	<input type="checkbox"/> Real Estate	

## Business Classification

<input type="checkbox"/> First Nation	<input type="checkbox"/> Government	<input type="checkbox"/> Private Sector
<input type="checkbox"/> Industry	<input type="checkbox"/> Traditional Owner Group	<input type="checkbox"/> Other

Please list the expos/fairs that you have exhibited at in the past:

How long has your company been in operation?

Where is the company registered/incorporated?

Provide details about your company head office:

**Are you a member of any chambers of commerce or other trade bodies?**

If so, provide details. Please describe your business (maximum 50 words)

# PAYMENT DETAILS



## Sponsorship Opportunities

Please tick appropriate box. All Sponsorship prices are in Australian dollars and are exclusive of GST.

<input type="checkbox"/>	Platinum Sponsorship — \$40,000 + GST
<input type="checkbox"/>	Gold Sponsorship — \$30,000 + GST
<input type="checkbox"/>	Silver Sponsorship — \$20,000 + GST
<input type="checkbox"/>	Opal Sponsorship — 25,000 + GST
<input type="checkbox"/>	Networking Drinks Sponsorship — \$15,000 + GST
<input type="checkbox"/>	Refreshment Break Sponsorship — \$15,000 + GST
<input type="checkbox"/>	Lunch Sponsorship — \$15,000 + GST
<input type="checkbox"/>	Lanyard Sponsorship — \$15,000 + GST
<input type="checkbox"/>	Coffee Sponsorship — \$15,000 + GST
<input type="checkbox"/>	Exhibitor — \$4,000 + GST
<input type="checkbox"/>	Please Contact me about a customised sponsorship package

## Method of Payment

Please tick appropriate box.

<input type="checkbox"/>	I wish to pay by bank transfer. Bank details will be supplied on your tax invoice issued with confirmation.	
<input type="checkbox"/>	I wish to pay by credit card. You will be sent a link via email to complete your payment.	
<input type="checkbox"/>	<b>Declaration:</b> I have read and accept the terms & conditions with this form and wish to become a sponsor for the First Nations Participation in Economic Development and Our Role in Decarbonisation Conference.	
<input type="checkbox"/>	I agree to sponsor for a total of \$	<input type="text"/> (AUD) including GST for the items selective above.
<b>Signature</b>		<b>Date</b>

Application forms may be emailed to the contact listed below. A tax invoice will be sent upon receipt of your application form. Please forward completed application forms and enquiries to: [admin@fncci.org.au](mailto:admin@fncci.org.au)



**Artwork by Emma Hollingsworth © 2023.**

Emma Hollingsworth is a Kaanju, Kuku Ya'u, Girramay woman who grew up in tropical far north Queensland. Her work is a reflection of her heritage and her culture, and she uses vibrant colours and designs to pay homage to her youthfulness blending with her ancient culture. Her work tells her own story of a young Indigenous woman growing up and paving a path in a modern world, and all of the trials and tribulations that go in hand with that.



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